# SHOPSTYLE Collective

# **Nordstrom Anniversary Sale** 2020 In Review

Reports based on data from 8/13/20 to 8/30/20

TOP PRODUCTS (BY CLICKS)	TOP CATEGORIES (BY CLICKS)	TOP BRANDS (BY CLICKS)
	Cardigan Sweaters	Caslon
CozyChic Lite Circle	CONVERSION RATE: 2.82%	CONVERSION RATE: 3.26%



#### Cardigan

#### CONVERSION RATE: 2.13%



Sarah Distressed Skinny Jeans

CONVERSION RATE: 2.05%

AOV: **\$113** 

# **Cropped Jeans**

CONVERSION RATE: 2.81% AOV: **\$144** 

#### Tees

CONVERSION RATE: 3.23% AOV: **\$113** 

# **Athletic Pants**

CONVERSION RATE: 2.26% AOV: 2.26

Bras

AOV: **\$110** 

# Zella

CONVERSION RATE: 3.70% AOV: **\$102** 

# UGG

CONVERSION RATE: 2.19% AOV: **\$126** 

### **Barefoot Dreams**

CONVERSION RATE: 3.13% AOV: **\$102** 

Madewell



# Vince Camuto Arendara Bootie

CONVERSION RATE: 1.40%



# **SPANX Faux Leather** Camo Leggings

CONVERSION RATE: 4.85%

CONVERSION RATE: 3.61% AOV: **\$96** 

#### Sneakers

CONVERSION RATE: 2% AOV: **\$117** 

# Earrings

CONVERSION RATE: 3.46% AOV: **\$96** 

#### **Girls Shoes**

CONVERSION RATE: 2.97% AOV: **\$88** 

#### CONVERSION RATE: 2.92% AOV: \$116

## Vince Camuto

CONVERSION RATE: 2.34% AOV: **\$122** 

### SPANX

CONVERSION RATE: 3.76% AOV: **\$122** 

### Halogen

CONVERSION RATE: 3.35% AOV: **\$89** 



# **Nova Perforated Racerback Tank**

#### CONVERSION RATE: 3.62%

#### Leather Jackets

CONVERSION RATE: 3.38% AOV: **\$134** 

#### Pajamas

CONVERSION RATE: 3.42% AOV: **\$122** 

#### Nordstrom (Brand)

CONVERSION RATE: 3.55% AOV: **\$109** 

### **KUT From the Kloth**

CONVERSION RATE: 4.05% AOV: **\$129**