

# Labor Day 2019 In Review

\*REPORT BASED ON COMMUNITY DATA FROM 8/27/19-9/2/19

## 2019 TRENDING CATEGORIES







DENIM



TOPS & BLOUSES



**SNEAKERS** 



MAKEUP & BEAUTY

#### 2019 TOP BRANDS

1. Caslon	CVR: 4.01%
2. Gibson	CVR: 2.67%
3. The North Face	CVR: 2.03%
4. Old Navy	CVR: 1.12%
5. KUT from the Kloth	CVR: 3.59%
6. J.Crew	CVR: 1.31%
7. Adidas	CVR: 3.72%
8. Halogen	CVR: 2.23%
9. Madewell	CVR: 1.77%
10. Vince Camuto	CVR: 2.00%

### **2019 TOP RETAILERS**

1. Nordstrom	CVR: 2.48%
2. Amazon	CVR: 4.49%
3. Kohl's	CVR: 6.47%
4. Target	CVR: 1.24%
5. Old Navy	CVR: 1.54%
6. Pretty Little Things	CVR: 8.43%
7. Etsy	CVR: 3.49%
8. LOFT	CVR: 0.97%
9. J.Crew Factory	CVR: 1.81%
10. Express	CVR: 1.26%

#### 2020 HIGH COMMISSION RETAILERS

TO KEEP IN MIND

1	2
LOFT	SHOPDISNEY
UP TO: 15%	UP TO: 20%
6	7
	J. CRFW

DSW	J. CREW
	FACTOR'
TO: <b>20%</b>	UP TO: 15°

UP

BACKCOUNTRY
UP TO: 20%

8
H&M
UP TO: 15%

4
RACK ROOM SHOES
UP TO: 20%

9
ILIA BEAUTY
UP TO: 20%

(5)
UNCOMMON
GOODS

UP TO: 15
10
STANLE

UP TO: 20%