# SHOPSTYLE Collective

# What's Trending at Amazon

\*BASED ON SHOPSTYLE COLLECTIVE DATA FROM MARCH 15TH - JUNE 15TH 2019

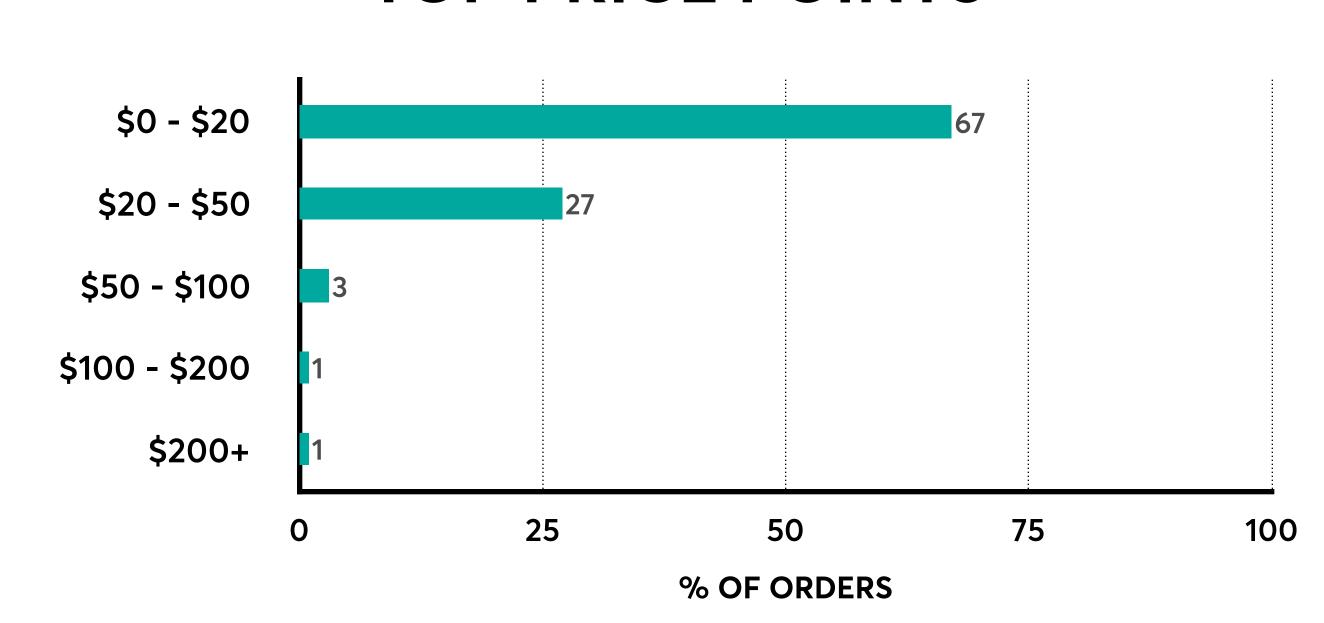
#### **TOP BRANDS**

| 1. Levi's        | CVR: 2.62%        | 6. Babyliss      | CVR: 3.39%        |
|------------------|-------------------|------------------|-------------------|
| 2. Elta MD       | CVR: <b>5.39%</b> | 7. J. Crew       | CVR: <b>2.41%</b> |
| 3. Michael Stars | CVR: 6.50%        | 8. Ardell        | CVR: 8.01%        |
| 4. Lucky Brand   | CVR: 6.74%        | 9. Anne Klein    | CVR: 6.04%        |
| 5. Sam Edelman   | CVR: <b>2.71%</b> | 10. Steve Madden | CVR: 1.70%        |

### TOP CATEGORIES

| 1. Skincare    | CVR: 2.78%        |  |
|----------------|-------------------|--|
| 2. Haircare    | CVR: <b>2.41%</b> |  |
| 3. Day Dresses | CVR: 2.07%        |  |
| 4. Sneakers    | CVR: 2.04%        |  |
| 5. Flats       | CVR: <b>2.64%</b> |  |

### TOP PRICE POINTS



#### HIGH COMMISSION CATEGORIES

#### TO KEEP IN MIND

**AMAZON PRIVATE FASHION BRANDS**   $(\mathbf{2})$ 

**LUXURY BEAUTY** 

 $(\mathsf{5})$ 

**ACCESSORIES** 

UP TO: 20% UP TO: **20%**  **JEWELRY** 

UP TO: 10%

UP TO: 8%

**HOME & LIVING** 

UP TO: 7%

## TOP FASHION PRODUCTS



LEVI"S 724 High Rise Straight Jeans 3.03% CVR



**LUCKY BRABD** Floral Peasant Top 11.34% CVR



ANNE KLEIN Ruched Hip V-Neck Sleeveless Blouse 9.16% CVR



J. CREW Mercantile Textured Striped Shirt Dress 8.70% CVR



**EQUIPMENT Aubrey Dress** 1.54% CVR

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### TOP BEAUTY PRODUCTS



ELTAMD

Clear Facial Sunscreen

6.11% CVR



BABYLISS
Nano Titanium
Curling Iron
4.14% CVR



ARDELL
Individual Duralash
Combo Pack
7.94% CVR



MARIO BADESCU

Aloe Vera Toner

3.81% CVR



KENRA
Shine Serum
2.20% CVR

# TOP ACCESSORY & JEWELRY PRODUCTS



MICHAEL STARS
Lizz Wide Brim Fedora
With Braided Band
6.92% CVR



KENNETH JAY LANE
Seedbead Circle
Drop Earring
4.13% CVR



KENDRA SCOTT
Ever Necklace
In Gold

6.78% CVR



PANACEA

Multi-Bright Pom
Drop Earrings

42.86% CVR



ELIZABETH AND JAMES

McKinley Sunglasses

4.76% CVR

#### TOP HOME & LIVING PRODUCTS



WOLF
Heritage Jewelry Box

10.64% CVR



LOLA ECO CLEAN

Bamboo Brush

4.11% CVR



FISHERS FINERY

100% Pure Mulberry
Silk Pillowcases

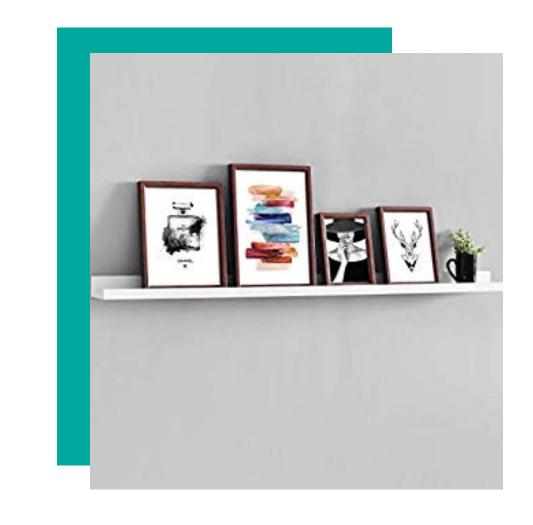
15.79% CVR



MIULEE

2 Pack Retro Checkered
Decorative Pillows

22.22% CVR



AMAZON

Modern White
Floating Ledge

16.67% CVR